



SHOW PREVIEW THE LEADING AIRPORT EVENT OF 2007 REGISTER YOUR PLACE TODAY



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MOVE BETWEEN THESE 5 LEADING CONFERENCES TO CREATE YOUR OWN UNIQUE AGENDA ...

AIRPORT SECURITY

AIRPORT OPERATIONS

AIRPORT DEVELOPMENT & SUPPLIER RELATIONS



WHO WILL BE Attending **Airport Exchange 2007?**

Airport Exchange will welcome over 1,000 delegates from an outstanding range of airports and airlines. This is a must-attend event for senior and middle management with responsibilities in any of the following areas and more...

- Ground Handling
- Security
- Operations
- 17

- Procurement
- Facilitation
- Planning
- Project Delivery

"As somebody responsible for many areas of airport activity, Airport Exchange was a fantastic opportunity to find out the latest updates and innovations across all aspects of the business. I very much look forward to attending the event again in December this year." **Ivan Bassato** Director of Airport Operations,

Airport Exchange 2006 brought together over 900 attendees from more than 50 countries, Airport Exchange 2007 promises to be even bigger.

AIRPORT EXCHANGE IS WITHOUT QUESTION, THE SINGLE MOST IMPORTANT OPPORTUNITY OF THE YEAR TO EXCHANGE EXPERIENCES WITH ALL OF THE KEY PLAYERS IN THE AVIATION INDUSTRY.

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TOPICS AT A GLANCE

FIVE OUTSTANDING CONFERENCE PROGRAMMES have

been individually tailored to offer delegates insight and solutions to the key issues facing each sector. With critical input from the ACI EUROPE committee members and industry experts, as well as careful onsite management, these conferences will offer delegates the very best forum to exchange ideas and experiences with all the key players in the aviation industry.

DELEGATES CAN CHOOSE TO ATTEND ONE CONFERENCE PROGRAMME – OR PICK AND CHOOSE DIFFERENT WORKING SESSIONS TO CREATE YOUR OWN UNIQUE AGENDA...

THE 6TH ANNUAL ACI EUROPE SECURITY SUMMIT 'Minimising the Impact of Security Measures'

This conference is essential for developing and implementing effective security tools and strategies while minimising their impact. Key issues to be critically analysed by industry experts include: regulatory update – the implications of the new European Commission framework agreement on aviation security, solving industry challenges, advancements in technology – liquid screening equipment, biometrics, real time video analysis, enhancing training methods and optimising security with human factors, the evolution of terminal design and security zones, minimising the threat to departure areas and more...

THE 9TH ANNUAL GROUND HANDLING AND AIRPORT CHARGES CONFERENCE 'Handling the Business'

This programme will discuss the critical challenges confronting those concerned with the handling of passengers, baggage or aircraft.

Conference themes to be addressed include: Implementing the European Commission's regulation on persons with reduced mobility, tackling industry trends and challenges and meeting quality and service requirements in a price sensitive business, eliminating ground damage and improving airside safety, consolidation, customer service and increasing efficiency. With a new edition to this conference for 2007, we are pleased to announce a session dedicated to addressing the European Commission's airport charges directive and its role in improving relationships between airports and airlines.

THE 8TH ANNUAL ACI EUROPE AIRPORT OPERATIONS CONFERENCE 'Optimising Safety and Performance'

What are the main criteria for delivering improved airport operations? This conference is designed to address all issues driving airport safety and efficiency. Tailored working sessions will analyse risk based safety

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management systems and airport closures, dealing with extreme weather operations and disasters, maintaining effective operations during exceptional incidents and circumstances, effective strategies to deliver more efficient use of existing runways, innovative operational initiatives and more...

THE 2ND ANNUAL ACI EUROPE IT CONFERENCE

'IT: Creating Efficiencies and Driving Revenues'

Following on from the success of the inaugural event last year, this dedicated IT conference will again bring together industry experts to provide a forum for airport executives globally to share experiences and solutions on existing and future IT and telecommunication services.

Key issues to be addressed by leading industry experts include: effectively managing complex IT projects and lessons learnt from installations, implementing operations solutions to improve efficiency and lower costs, new security and baggage tracking solutions; RFID systems, IP CCTV and biometrics, improving passenger handling and customer services through technology, the future of checkin; remote baggage drop off, self tagging, mobile phone check-in and more...

THE 2ND ANNUAL ACI EUROPE AIRPORT DEVELOPMENT AND SUPPLIER RELATIONS CONFERENCE 'Sustainable Development and Innovative Procurement'

This conference is dedicated to addressing strategies for successfully developing new airport facilities in the 21st century and will critically assess the current working relations between suppliers and airports around the world.

This conference will critically address key procurement and development topics such as purchasing in an era of ecommerce, buyer groups, procurement challenges and innovative supplier relations, successfully delivering new facilities while considering the differing demands of all parties, enhancing terminal design and interior experiences, environmental impacts, master planning and airfield development.

DAY ONE TUESDAY 11 DECEMBER 2007

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6TH ANNUAL ACI EUROPE SECURITY SUMMIT

'MINIMISING THE IMPACT OF SECURITY MEASURES'

09:00

10:45

SESSION

RST WORKING

WELCOME

ADDRESS

09:00 WELCOME ADDRESS Olivier Jankovec, Director General, ACI EUROPE

KEYNOTE ADDRESS

The new European Commission framework agreement on aviation security is intended to 'simplify, clarify and narmonise' security measures. What is contained within this new framework agreement and what are the implications for airports with regards to the implementation of these revised

Robert Missen, Deputy Head of Unit, Aviation Security, Directorate General for Transport and Energy, European

10:00 - 10:45 COFFEE BREAK

10:45 FIRST WORKING SESSION SOLVING NEW REGULATORY AND INDUSTRY CHALLENGES

This round table debate will bring together a panel representing, airports, airlines, regulators and stakeholders to debate their hands on experiences of tackling the latest regulations and new terrorist threats.

PANEL DISCUSSION:

Chairman: Ernst Schlecht, Head of Safety and Security, AVSEC Committee

PANELLISTS:

Robert Missen, Deputy Head of Unit, Aviation Security, Directorate General for Transport and Energy, Peter Andres, Vice President Corporate Security, Janis Kramins, Senior Specialist in Aviation Security,

Bart Otten, President, GE Security EMEA

9TH ACI EUROPE GROUND HANDLING AND AIRPORT **CHARGES CONFERENCE**

'HANDLING THE BUSINESS'

............................... **09:00 WELCOME ADDRESS** Gérard Borel, General Counsel, ACI EUROPE

KEYNOTE ADDRESSES

Tim Hardy, Deputy Airside Operations Director, BAA Lt

Peter Faross, Head of Unit, Service of Economic

10:00 - 10:45 COFFEE BREAK

10:45 FIRST WORKING SESSION

Luc Meurrens, Secretary General and Treasu

Pierre Reais. Director General. Aéroport de M

Jean-Luc Proveniers, Passenger Process and Serv

Rafael Fernández, Head of Airport Se

12:15 - 13:45 NETWORKING LUNCH

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8TH ACI EUROPE AIRPORT OPERATIONS SEMINAR OPTIMISING SAFETY AND

PERFORMANCE'

09:00 WELCOME ADDRESS Etienne van Zuijlen, Policy Manager, ACI EUROPE

KEYNOTE ADDRESSES

ollowing the EASA opinion on harmonised aerodrome afety regulation at EU level, what can we expect from the ting Rules and Acceptable Means of Compliance? Claude Probst, Rulemaking Director, EASA

he communication on Airport Capacity by the European commission proposed an action plan with strategies to low will these recommendations be further developed and implemented and what proactive steps would the Commission recommend airports take to be prepared Daniel Calleja, Director for Air Transport,

European Commission

10:00 - 10:45 COFFEE BREAK

10:45 FIRST **WORKING SESSION** RISK BASED SAFETY MANAGEMENT

SYSTEMS AND AIRPORT CLOSURES

Chairman: Goran Svensson, Area Manager, AGA&DG, Sweden Civil Aviation Authori Foundation 8 October 2001

appropriate and properly utilised? David Gleave, Chief Safety Investigator, Aviation Safety Investigations

How to cope with non-compliance issues in an airport safet, management system? with ICAO provisions for airport design and operation Daniel Bircher, Operations Safety Officer. Zurich Airport

Minimising the risk of the human factor in your Safety Dr. Chen-Chung Hsin, Director, MITRE Aviation Institute

12.15 - 13.45 NETWORKING LUNCH

From Airport Expansion to Airport Closure eeping your SMS on track Peter Hampson, Managing Director, Airport Solutions Itd

2ND ANNUAL SITA ACI EUROPE IT **CONFERENCE AT** AIRPORT EXCHANGE

DRIVING REVENUES'

09:00 WELCOME ADDRESS Daniel Coleman, Event Director & Publisher, PS Publications

KEYNOTE ADDRESSES

Plan Barajas was a 10-year project to remodel Madrid's airport that was completed last year with the opening of 4. With the knowledge Aeng now has of IT progression and airline development, would Aena have set up the IT ucture for the airport differently? Iñaki Ascacibar, Director of Information Systems Division, Aena

How will CUPPS and RFID revolutionise the airport industry Samuel Ingalls, Assistant Director of Aviation, nformation Systems, Las Vegas McCarran International Airport

10:00 - 10:45 COFFEE BREAK

10:45 FIRST WORKING SESSION

MPROVING PASSENGER AND BAGGAGE EFFICIENCIES

> As the industry prepares for more passengers, aircraft movements and congestion in 2008, this session will bring together expert speakers representing airports, airlines, regulators and stakeholders to focus on how business partners can work together to improve passenger and baggage efficiencies.

PANEL DISCUSSION: Chairman: Catherine Mayer, Vice President, Airport Services, SITA

PANELLISTS: Samuel Ingalls, Assistant Director of Aviation, formation Systems, Las Vegas McCarran

Paul Behan, Project Manager, Common Use Self Simon Lamkin, Airport Systems Manager, easyJet Ernest Eisner, Director of IT, /ienna International Airport (invited)

More speakers to be announced.

QUESTIONS TO BE CONSIDERED:

mmitment: what are airports, airlines, industry organisations and ng to successfully improve passenger and baggage efficiencies? synd the airport does moving passenger and baggage energinos awa m the terminal help to improve efficiencies or add complexity, risk? alf Service: CUSS, web and mobile check-in are being widely deployed ut what about disruption management and common bag drop technologies: what is on the horizon to improve passenger and baggage processing efficiencies?

12:15 - 13:45 NETWORKING LUNCH

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ISTAINABLE DEVELOPMENT AND INOVATIVE PROCUREMENT'

09:00 WELCOME ADDRESS

Ross Falconer, Editor, ACI EUROPE Communiqué

KEYNOTE ADDRESS

SE STUDY: How is Frankfurt approaching the relopment of Terminal 3? Marcel Plaum, Senior Manager, Fraport

10:00 - 10:45 COFFEE BREAK

10:45 FIRST WORKING SESSION

DEVELOPING NEW AIRPORT FACILITIES FOR THE 21ST CENTURY

a novel approach to risk by removing responsibility from the ndividual suppliers. What were the goals behind the unique

Rob Stewart, Commercial Director for T5, BAA (invited)

Carlos Madeira, Vice President of the Board, ANA

biggest construction sites in Europe. Set to open in 2009, now did the airport approach the design, management and procurement for the facility, as well as manage the demands

Romana Hasler, Projectteam SkyLink,

What are the major considerations of smaller airports when

providers and passengers vary so greatly? **Paul Whelan**, Chairman, The Low Cost Airport Group, and Chairman, ACI EUROPE Small and Medium Size

12:15 - 13:45 NETWORKING LUNCH



DAY ONE TUESDAY 11 DECEMBER 2007 CONTINUED...

6TH ANNUAL ACI **EUROPE SECURITY** SUMMIT

'MINIMISING THE IMPACT OF SECURITY MEASURES'

13:45 SECOND **WORKING SESSION**

13:45

WORKING

16:00

WORKING

SESSION

SECOND

SESSION

ADVANCEMENTS IN TECHNOLOGIES

Chairman's Introduction: Bart Mos, Corporate Security Security Standing Committee

What new technologies can ease the burden of security and what lessons has Frankfurt learnt from its biometric installations? Dagmar Naumann, Vice President, Head of Security Compliance, Fraport AG

The UK. France and The Netherlands have embarked on a joint trial of liquid screening equipment, what developments until the necessary liquid screening equipment is available? **Dr Paul Durrant**, Head of Science, Technology and Research, Transport Security and Contingencies Directorate Department for Transport (invited)

Millimetre wave body screening: Advanced user-friendly checkpoint screening of people, emphasizing throughput and privacy concerns. The challenges and operational ences of airports shared.

Tom Grudkowski, SVP and General Manager, L3 Safeview

15:15 - 16:00 NETWORKING LUNCH

16:00 THIRD WORKING SESSION: THE IMPORTANCE OF THE HUMAN FACTOR TO OPTIMISE SECURITY

Chairman: Antony Bridges, Principal Consultant, Security and Surveillance, Qinetia

The consumer faith in the travel experience has been mprovements in customer service and cultural handlings play a major role in restoring passenger perceptions? Jean-Louis Blanchou, Director of Security, Aéroports de Paris

Behavioural profiling of passengers: The Transportation Security Administration (TSA) passenger profiling system known as 'Screening of Passengers by Observation Techniques', or SPOT, is now operating in twelve U.S. airports. What are the advantages of implementing this system and to what extent can we rely on behavioural profiling as an effective strategy to identify potential threats? Charlotte Peed, Transportation Security Administration (invited)

What are the main advantages of outsourced security as pposed to in-house security personnel? Gaynor McLaughlin, Commercial Director, Airlock Aviation

The threat from within: What new methods can be explored to further reduce the risk of terrorism from within he airport from recruitment stages through to proactively the airport workforce?

Marc Pissens, President of European Association of Security Agents and President of Securitas Transport Aviation Security

9TH ACI EUROPE **GROUND HANDLING** AND AIRPORT **CHARGES CONFERENCE**

'HANDLING THE BUSINESS'

13:45 SECOND WORKING SESSION

ELIMINATING GROUND DAMAGE AND

Chairman: **Michael Feldman**, Director, IDFS -

Neale Millett, Head of Global Airside & Standard

Wolfgang Fasching, Manager Ramp Handling

Graeme Macleod, Head of Airport Operatio

15:15 - 16:00 COFFEE BREAK

16:00 THIRD WORKING SESSION CONSOLIDATION, CUSTOMER

Chairman: Peter Bluth, Aviation Services Consultant

Chris Smith, Managing Director, SH&E Limited

Dirk Schmitt, Senior Executive Manager, Frapo

Natale Chieppa, CEO, GH Italia

8TH ACI EUROPE AIRPORT OPERATIONS SEMINAR

OPTIMISING SAFETY AND PERFORMANCE'

13:45 SECOND **WORKING SESSION**

EUROCONTROL - MANAGING FLIGHT LEVEL O! (HARMONISED AIRSPACE ON THE GROUND)

Chairman: Philippe Joppart, Airport Operations Domain Manager, Eurocontrol

The Evidence of Added-Value from CDM Alexander Hoffmann, Vice President Traffic Services Business Division Aviation, Munich Airport International

The Right 'Boom': Traffic Growth & Maximum Safety, not d Hazard

Mauro Iannucci, Head of Air Traffic Services, Milan Malpensa Airport

The Right Link: A-SMGCS talks to CDM - an overview of the fits of the link between A-SMGCS & CDM Jean-Pierre Cochet, Engineer, Aéroports de Paris (invited)

15:15 - 16:00 COFFEE BREAK

16:00 THIRD WORKING SESSION EXTREME WEATHER OPERATIONS

Chairman: Carlos San Martin, Managing Director, A Coruña Airport

On Thursday June 21, squalls and lightning led to 123 arrivals and 119 departures being cancelled at Frankfurt Airport, affecting 30,000 passengers. What lessons did raport learn from this experience and does it believe in future it could keep the airport open throughout such

Klaus Dieter Stanke, Head of Airside Operation, Fraport

Philadelphia International Airport is known to have large accumulations of snow mixed with ice pellets. What and in such instances what track record does it have in epina the airport operational?

Keith Brune, Airport Operations Manager, Philadelphia

ow visibility procedures and operations: How can the development of visual aids, for example the Runway Status Patrick Vossenberg, Marketing Manager Airside oundation 8 October 2001

2ND ANNUAL ACI EUROPE IT CONFERENCE AT AIRPORT EXCHANGE

DRIVING REVENUES'

13:45 SECOND WORKING SESSION

IMPLEMENTING OPERATIONS SOLUTIONS TO IMPROVE EFFICIENCY AND LOWER COSTS

Chairman's Introduction How to bring down IT costs and increase quality standards ISO 20.000 (ITIL) Marc Lindike, Senior Director IT Operations Nunich Airport

How Zurich Airport increased visuals and functionality of its ng system to reduce traveller wait time by 10%. Jurgen Weder, Chief Executive Officer, Neuropie olutions AG

The operational benefit of implementing an integrated IT Tony Chapman, Product Management and Development Director, ARINC Emea

15:15 - 16:00 COFFEE BREAK

16:00 THIRD WORKING SESSION

BAGGAGE TRACKING SOLUTIONS

Chairman's introduction: Andrew O'Connor, Head o Products, Ultra Electronics

How Large Scale IP CCTV Transformed Airport Operations at london luton Airpor Kamal Patel, IT Manager, London Luton Airport

Lessons learned from implementing biometrics oss an airpor Marcel van Beek, Program Manager, Schiphol (invited)

The Summer of 2007 saw many airports struggle with high evels of lost baggage and extensive waiting times at the baggage carousel. How can this challenge be overcome RFID the answer?

Gijsbert Karens, Lead Systems Architect, Baggage Handling Solutions, IBM Global Business Services

RFID on Baggage - from proof of concept to commercial use Jan Poulsen, Business Development Manager Lyngsoe Systems A/S

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IMPLEMENTING NEW SECURITY AND

2ND ACI EUROPE AIRPORT **DEVELOPMENT AND** SUPPLIER RELATIONS CONFERENCE

ISTAINABLE DEVELOPMENT AND **INOVATIVE PROCUREMENT**

13:45 SECOND **WORKING SESSION** ENHANCING TERMINAL DESIGN AND

INTERIOR EXPERIENCES

With airports providing the gateway to a nation, how Thomas Immelmann, General Manager

Commercial, Hamburg Airport

Nille Juul-Sorensen, Associate Director, Arup

CASE STUDY: T4 Madrid - Barajas. How to experience a Birgit Schlosser, Architect & Associate Director, Lo

15:15 - 16:00 COFFEE BREAK

16:00 THIRD WORKING SESSION

ENVIRONMENTAL IMPACTS, MASTERPLANNING AND AIRFIELD DEVELOPMENT

Chairman: **Chris Cain**, Proiect Director, Newayay

Peter Sharratt, Managing Director, WSP Energy

Daan van Vroonhoven, Senior Advisor Airport

Alan Campbell, Director, Scott Wilson Ltd

Further to new EU rules on the length of the safety zone at each end of the landing strip, Isle Of Man airport is underway on a £37.44 million project to extend its runway 200m out to sea, using half a million tonnes of

Ann Reynolds, Airport Director, Isle of Man Airport

DAY TWO WEDNESDAY 12 DECEMBER 2007

6TH ANNUAL ACI **EUROPE SECURITY** SUMMIT

'MINIMISING THE IMPACT OF SECURITY MEASURES'

09:00 FOURTH WORKING SESSION

09:00

WORKING

11:15

SESSION

FIFTH WORKING

FOURTH

SESSION

EVOLUTION OF TERMINAL AREAS AND FACILITATION

CASE STUDY: Manchester Airport is investing more than terminal, following an in depth study into passengers' state of mind. With research findings suggesting that passengers are not able to fully relax until after they have o respond to changes in passenger buying patterns with airports consider modifying existing structures to cope with nallenges of new security requirements?

Andrew Cornish, Managing Director, Operations &

new security regulations, the central security point is intended to increase capacity and flexibility, translating into a better security experience for passengers and shorter waits. security procedures and what further developments does hagen foresee making in the future? Johnnie Müller, Head of Security, Copenhagen Airport A/S

o what extent is landside drop-off likely to evolve as a result of recent terrorist attacks? Can we expect future terminal ies to allow access to travelling passengers only? Stuart Walsh, Director Aviation, TPS Consult

Mariano Domingo-Calvo, Security Manager, AENA

10:30 - 11:15 COFFEE BREAK

11:15 FIFTH

WORKING SESSION

HOW CAN AIRPORTS STOP TERRORISTS DESTROYING DEPARTURE AREAS OF AIRPORT TERMINALS?

round table debate, to be chaired by Philipp Kriegbaum, Senior Security Co-ordinator, Fraport AG, will bring together a senior panel of representatives from airports, airlines, regulators and parliamentary representatives to debate the key issues on his current industry concern. Tactics such as surveillance, spotters, collaboration with law enforcement etc will be discussed at lenath.

12:45 - 14:00 NETWORKING LUNCH

9TH ACI EUROPE GROUND HANDLING AND AIRPORT **CHARGES CONFERENCE**

'HANDLING THE BUSINESS'

ACI EUROPE AIRPORT **CHARGES CONFERENCE**

09:00 WELCOME ADDRESS Morgan Foulkes, Director of Policy, ACI EU

KEYNOTE ADDRESSES

Rodrigo Vila de Benavent, Head of Unit,

10:30 - 11:15 COFFEE BREAK

WORKING SESSION

VILL THE PROPOSED AIRPORT

BETWEEN AIRPORTS AND AIRLINES?

n: Chris Smith, Managing Dir

Declan Collier, CEO, Dublin Airport Authority

Neil Pakey, COÓ, Peel Airports Ltd

Jeff Poole, Director Industry Charge

Michael Bata, Deputy COO, Vueling (in

12:45 - 14:00 NETWORKING LUNCH

Harry Bush, Group Director, Economic Regulation,

Ad Rutten, Executive Vice President, COO, Schiphol Group

11:15 FIRST

Harry Bush, Group Director, Economic Regulation U

8TH ACI EUROPE AIRPORT OPERATIONS SEMINAR

OPTIMISING SAFETY AND PERFORMANCE'

09:00 FOURTH WORKING SESSION

MAINTAINING EFFECTIVE OPERATIONS DURING EXCEPTIONAL INCIDENTS AND CIRCUMSTANCES

Chairman: **Ivan Bassato**, Director of Airport Operations, SAGAT Turin Airport

CASE STUDY: Evacuating an airport in a security crisis and he challenges of resuming operations. Lessons learned from Terry Morgan, Airport Services Director, BAA Ltd

What advice could it offer to possible reliever airports for Gerard Batistella, Airside Operation Manager,

itiatives to deal with exceptional traffic throughput during

Joa Ivo da Silva, Technical Services Director, ANA - Aeroportos de Portugal S.A.

10:30 - 11:15 Coffee Break

11:15 FIFTH **WORKING SESSION** INNOVATIVE OPERATIONAL INITIATIVES

In 2005, LFV Group committed to becoming carbon CO2 emissions from sources including electricity, heating.

ehicles, fire drills and business travel. How successful has his extensive scheme been and has there been a downside Anders Ledin, Manager Airside Operations, LFV Group

CASE STUDY: Successfully implementing airside ground

Anders Saeter, Head of Operations Support, Quality and Safetv. Avinor

he benefits of utilising dynamic computer based record Tom Diamond Bsc(hons), Group Commercial Manager, Scarecrow Bio-Acoustic Systems Ltd

12:45 - 14:00 NETWORKING LUNCH

2ND ANNUAL ACI EUROPE IT CONFERENCE AT AIRPORT EXCHANGE

DRIVING REVENUES'

09:00 FOURTH WORKING SESSION WHAT IS THE FUTURE OF CHECK-IN?

Chairman: Hans Radier, Deputy Director, KIM Systems Services

What will be the dominant check-in technology of the future?

How extensive will mobile phone check-in be in the future hich airports are utilising the technology? Alaistair Deacon, Technical Director, Real Time Engineering Ltd

Aéroports de Montréal, a common baggage drop off and f tagaing case study Antoine Rostworowski, Director, Product and Service Development, Aéroports de Montréal

Is there a market for remote baggage drop off in Europe? If do vou implement it? David Wilding, Airports, Cargo and Overseas IT Business Partner, Virgin Atlantic Airways Ltd

10:30 - 11:15 Coffee Break

11:15 FIFTH WORKING SESSION

IMPROVING PASSENGER HANDLING AND CUSTOMER SERVICES THROUGH **TECHNOLOGY**

How are IATA's Simplifying Passenger Travel initiatives g and what new technologies are on the horizon? Paul Behan, Project Manager, Common Use Self Service, IATA

How do you successfully manage the transition from mag e to bar coded boarding passes? Paul Reen, Marketing Manager, IER

Itilising technology and proximity marketing to better serve e and revenue generating goals Martin Smith, Director of Group Technology & nnovation, Manchester Airports Group

12:45 - 14:00 NETWORKING LUNCH

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Aman Khan, Vice President IT, Star Alliance

2ND ACI EUROPE AIRPORT **DEVELOPMENT AND** SUPPLIER RELATIONS CONFERENCE

STAINABLE DEVELOPMENT AND **INOVATIVE PROCUREMENT**

09:00 FOURTH **WORKING SESSION** BUYER GROUPS AND GROUP PROCUREMENT STRATEGIES

Chairman's Introduction: David Bricknell, Chief

Noel Phillips, Group Head of Corporate Procuremen Dublin Airport Authority

Luis Olivié, Chief Operating Officer, Achilles Group Ltd

o minimise ordering costs? Do airports need to join buye groups to benefit from online-purchasing reductions and

Gabriel Lopez, Director of Economic Planning & Control, Abertis Airports / TBI Group

10:30 - 11:15 Coffee Break

11:15 FIFTH WORKING SESSION PROCUREMENT CHALLENGES AND INNOVATIVE SUPPLIER RELATIONS

This round table debate will bring together a panel representing airports, suppliers and buyers groups to debate

Chairman: Ross Falconer, Editor, ACI EUROPE

PANIFILISTS

Noel Phillips, Group Head of Corporate Procurement Santiago Fornaguera, Purchasing Director, Olivier Berni, Director, H Reinier, CDG

William Janssen, Ambassador N.A.T. Group (Netherlands Airport Technology Group) / Area Sales

12:45 - 14:00 NETWORKING LUNCH